

Veritas Virtual Infrastructure – June 10, 2008 Announcement Summary/FAQ

Summary

- Veritas Virtual Infrastructure is the industry's *first* complete x86 virtualization solution to truly enable the enterprise dynamic datacenter.
- Veritas Virtual Infrastructure delivers enterprise-class server virtualization and storage management, specifically designed for large scale x86, production deployments.
- Veritas Virtual Infrastructure preserves key storage management capabilities currently relied upon today in the physical environment, while leveraging virtualization to enable new benefits.
- Veritas Virtual Infrastructure provides a single console for operational management of the *entire* virtual environment – both servers and storage.
- Veritas Virtual Infrastructure allows users to fully benefit from server virtualization, while using existing, heterogeneous SAN infrastructure, operational policies & procedures... across physical and virtual environments.
- Veritas Virtual Infrastructure dramatically reduces SAN storage utilization in virtual environments by up to 80% using boot image management.

Frequently Asked Questions (FAQ)

Q What is Symantec introducing with Veritas Virtual Infrastructure?

A Symantec is introducing Veritas Virtual Infrastructure, the first truly unified enterprise-class virtualization solution, combining Citrix XenServer's x86 server virtualization technology, based on the Xen open source hypervisor, and industry-leading online storage virtualization and centralized management from Veritas Storage Foundation. Customers can centrally manage their virtual infrastructure from test and development to production workloads.

Q What is the main customer challenge Symantec is addressing with Veritas Virtual Infrastructure?

A As organizations look to the benefits of server virtualization and server consolidation (increased server utilization, reduced server costs) beyond test and development to production environments, storage complexity can actually increase, driving up the operational costs of managing the data center. Veritas Virtual Infrastructure delivers the industry leading enterprise storage management capabilities to x86 server virtualization reducing both server and storage costs in the data center.

Q How does Veritas Virtual Infrastructure address this challenge?

A Symantec is leveraging our 15+ years of expertise in block-based storage management of Unix, Linux, and Windows server (traditionally physical servers) to deliver a solution for x86 virtual environments. Customers can consistently manage storage across both physical and virtual environments.

Q Why is Symantec partnering with Citrix with this offering?

A Symantec has a long history of enabling customers to choose solutions that work best for their heterogeneous physical and virtual infrastructures. Citrix XenServer is based on the open-source Xen hypervisor – and is a rapidly evolving platform with broad support from major hardware and software vendors (including Microsoft, Sun, Oracle and others). Symantec is committed to enable customers to standardize storage management across heterogeneous physical and heterogeneous virtual infrastructures. We are committed to working with Citrix as well as other vendors such as Microsoft, Sun and VMware to bring industry-leading storage management capabilities to their data center environments.

Q What are the key features Symantec is offering with Veritas Virtual Infrastructure?

A Integrated server and storage virtualization

- Enterprise-class storage virtualization and management, based on Veritas Storage Foundation
- Enterprise-class server virtualization from Citrix XenServer
- Unified centralized management for server and storage management

Q Who is the target customer for Veritas Virtual Infrastructure and how significant is the opportunity for Symantec?

A Veritas Virtual Infrastructure is delivering enterprise data center managers the ability to effectively manage their x86 server virtualization production application infrastructure.

Q What is the pricing for Veritas Virtual Infrastructure and when is the product available?

A Veritas Virtual Infrastructure will be available in the Fall 2008 and priced on a per socket basis. Pricing begins at \$4,595 per 2 socket server.