

### **Q Why is Symantec acquiring Odyssey?**

**A** Symantec acquired Odyssey Software on March 2, 2012. By owning MDM capabilities, Symantec further addresses the “Consumerization of IT” and “Bring Your Own Device” (BYOD) trends by helping IT organizations protect data and applications across both managed and personally owned unmanaged devices. Odyssey MDM solves the most immediate customer challenge; management of mobile devices. Odyssey provides not only a standalone MDM solution for customers today, but a modular platform that can enable mobile management from a variety of on-premise and SaaS solutions.

Symantec now offers one of the most complete mobile management and protection solution sets in the industry including; data loss prevention, authentication, anti-malware and device management. With Odyssey, Symantec has a complete mobile device management (MDM) offering for Android, Windows Phone7 and iOS. Symantec now offers mobile management from two of the most widely deployed systems management solutions: Microsoft System Center Configuration Manager (SCCM), available in March of 2012, and Altiris IT Management Suite (ITMS) from Symantec.

In addition, by owning Odyssey, the current OEM vendor of Symantec Mobile Management 7.1, Symantec will be positioned to better direct and enhance product development to meet customer needs and expedite product delivery to address the quickly evolving mobile security requirements.

### **Q Who is Odyssey Software?**

**A** Odyssey Software is a privately-held provider of mobile device management (MDM) and current OEM provider of Symantec Mobile Management 7.1. Founded in 1996, Odyssey Software has worked diligently to solve mobile security concerns for more than 16 years. The company has more than 10 million licenses shipped worldwide and is recognized as an industry innovator, creating robust functionality for managing remote mobile and embedded devices.

### **Q How does this acquisition fit into Symantec’s mobile strategy.**

**A** Consumerization and access to information from mobile devices is leaving enterprise IT departments struggling with requirements of device choice, supporting a new era of mobile apps and the blurred lines between corporate and personal data.

To address consumerization and mobile access to enterprise data and applications, Symantec has outlined a comprehensive strategy that includes device management, application and data protection, threat protection and enterprise integration. Odyssey enhances our device management efforts and provides a modular platform that can enable mobile management from a variety of solutions. Odyssey is one of the many investments and innovations we are delivering to help customers secure mobile data and applications across both corporate managed and personally owned unmanaged devices.

### **Q Why did Odyssey pursue an acquisition by Symantec at this time?**

**A** The acquisition by Symantec gives Odyssey the ability to incorporate its products into Symantec's broad portfolio of leading products to help deliver its customers and partners a more complete mobile security and management solution. Symantec also offers robust sales channels that gives Odyssey additional access to a global customer base, as well as new channel partners.

**Q What products does Odyssey currently offer?**

A Odyssey MDM branded product, Athena™, is offered for Microsoft System Center Configuration Manager and the Altiris IT Management Suite (ITMS) from Symantec, delivered by Symantec under the Symantec Mobile Management 7.1 product name.

Athena™ provides enterprises with the control and visibility needed to proactively enable, manage, and secure mobile devices along with applications and corporate assets; while empowering mobile workers to be productive from anywhere at any time. Athena™ enables the corporate data to be managed, encrypted and wiped from devices separately from personal data and apps when necessary (device lost/stolen, employee leaves company and takes their own device with them). Athena™ makes it easy to track, support and secure iOS, Android and Windows Phone7 devices throughout the mobile lifecycle.

**Q What will this mean to Symantec customers?**

A Symantec customers benefit from a comprehensive and integrated mobile management and protection portfolio, which includes data loss prevention, authentication, anti-malware and device management. Customers now have access to a wider array of endpoint management capabilities including mobile device management integration with two of the most widely deployed systems management solutions; Microsoft System Center Configuration Manager (SCCM), available in March of 2012, and Altiris IT Management Suite (ITMS) from Symantec.

Symantec Mobile Management 7.1 customers will benefit from an increased focus on the development of the current solution, aligned with the company's broader mobile portfolio and long term mobile strategy. By owning Odyssey, the current OEM vendor of Symantec Mobile Management 7.1, Symantec will be positioned to better direct and enhance product development to meet customer needs and expedite product delivery to address the quickly evolving mobile security requirements.

**Q What will this mean to Odyssey customers?**

A Symantec intends to continue to offer Odyssey's MDM extensions to Microsoft System Center Configuration Manager in addition to its MDM platform. Odyssey's customers will also have access to additional information management and security solutions from one vendor – Symantec. We believe this strategy will provide Odyssey customers with access to exceptional information management capabilities across all endpoints. For now, Odyssey and Symantec customers should continue doing business as usual with each respective company, until otherwise advised. Any changes will be announced in advance.

**Q Will Symantec continue to support Odyssey's existing customer base?**

A Yes, Symantec will continue to support Odyssey's existing customers. In addition, we believe this acquisition will provide Odyssey customers access to leading, information management and security solutions – all from one vendor, Symantec. Once integration is completed, Odyssey customers will also be able to leverage Symantec's global support organization, enhancing their overall customer experience.

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**Forward-looking Statements:** *This document contains forward-looking statements within the meaning of U.S. federal securities laws, including expectations regarding the acquisition of Odyssey Software, and the integration of its products and technologies into Symantec's products and solutions, that involve known and unknown risks and uncertainties that may cause actual results to differ materially from those expressed or implied in this document. Such risk factors include, among others, our ability to successfully integrate the merged business and technology, and customer demand for the technology and integrated product offerings. Actual results may differ materially from those contained in the forward-looking statements contained in this document. Additional information concerning these and other risk factors is contained in the Risk Factors section of Symantec's most recently filed Form 10-K. Symantec assumes no obligation to update any forward-looking statement contained in this document. The contents of the Symantec website shall not be deemed incorporated by reference into this document. Any forward-looking indication of plans for products is preliminary and all future release dates are tentative and are subject to change. Any future release of the product or planned modifications to product capability, functionality, or feature are subject to ongoing evaluation by Symantec, and may or may not be implemented and should not be considered firm commitments by Symantec and should not be relied upon in making purchasing decisions.*