

Datasheet

Buying Program: Symantec Subscription & Services Program



Program Highlights

Symantec Subscription & Services Program (SSP) is a buying program that offers mid-size and large enterprise customers a simple way to purchase Symantec Online Services subscriptions.

Symantec's Security-as-a-Service (SaaS) online service offerings bring more of Symantec's technologies to the cloud, offering increased flexibility, real-time protection that is always up-to-date, simplifying management, and reducing capital expenses.

SSP customers are organizations that:

- Need the flexibility to deploy to users when they want, and where they want.
- Desire reduced cost and complexity.
- Would like increased flexibility to allow affiliates (defined as 50 percent or greater ownership by a master company) to benefit from greater purchasing power.
- Want predictable budgeting and wish to use Op Ex budget for software purchases, or
- May not want upfront costs and prefer to purchase under a pay for use option.

Key Program Features:

- Easy acceptance of quote terms when purchasing directly from Symantec Sales Representative.
- Reliable technical support bundled with every Online Service.
- Simplified ordering and provisioning.
- Offers Annual Subscriptions that are Payment in Advance or Pay for Use option (applies to certain offerings).
- Subscriptions can be purchased in 12-, 24-, or 36-month durations.

- Auto renew available.
- Additional Annual Pay in Advance Users will be co-termed to expire at the same time as existing subscriptions.

Pricing Incentives

- Multi-year discounts – automatic discounts are applied when you commit to 24- and 36-month plans.
- Class of trade discounts—available to government and academic/charity organizations.
- Volume discounts – the potential to earn greater discounts based on amount purchased.
- Price assurance – additional units of the same online service are locked in at the discount of the initial purchase for the duration of the subscription term.

Flexible Purchase Options

Online Services under the Symantec Subscription & Services Program are available for purchase globally in the following currencies:

US Dollar (\$)
Canadian Dollar (\$)
British Pound (£)
Euro (€)
Japanese Yen (¥)
Korean Won (₩)
Australian Dollar \$

Program Requirements and Eligibility

When making a purchase directly from a Symantec sales representative, the Subscription & Services program requires consent to the

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Online Services Agreement prior to or at the same time of the initial order.

Subscriptions require either Pay in Advance as an annual commitment with an up-front payment, or Pay for Use subscriptions, which require agreement to bill in arrears on actual usage, which may vary.

We recommend that you renew your subscriptions before they expire, or take advantage of our auto-renew option to ensure uninterrupted protection.

This program is also available through a partner, certain online services are only available via direct sale.

Please contact your channel partner or Symantec Representative for more information.

For More Information

To find out more about Symantec's versatile buying programs, please visit

<https://www.symantec.com/support-center/buying-programs>

or locate a partner near you at

<http://partnerlocator.symantec.com>

Visit our Web site

www.symantec.com

To speak with a Product Specialist in the U.S.

Call toll-free 1 (800) 745 6054.

To speak with a Product Specialist outside of the U.S, please visit our website for additional information.

About Symantec

Symantec Corporation (NASDAQ: SYMC), the world's leading cyber security company, helps organizations, governments and people secure their most important data wherever it lives. Organizations across the world look to Symantec for strategic, integrated solutions to defend against sophisticated attacks across endpoints, cloud and infrastructure. Likewise, a global community of more than 50 million people and families rely on Symantec's Norton suite of products for protection at home and across all of their devices. Symantec operates one of the world's largest civilian cyber intelligence networks, allowing it to see and protect against the most advanced threats. For additional information, please visit www.symantec.com or connect with us on Facebook, Twitter, and LinkedIn.

Symantec Corporation
World Headquarters
350 Ellis Street
Mountain View, CA 94043 USA
1 (650) 527 8000
1 (800) 721 3934
www.symantec.com