



# TIP PROGRAM

Technology Integration Partner Program Benefits (TIPP)	ACCESS	PREMIER	ELITE
Access to PartnerNet and Symantec Connect Portals	•	•	•
Not for Resale Software	•	•	•
Designated Symantec Point of Contact (POC)	•	•	•
Symantec Partner Logo	•	•	•
Partner/Solution visibility on Symantec.com & PartnerNet Portal	•	•	•
Symantec Developer Technical Support (5)	•	•	•
Product Integration with one Symantec Product	•	•	•
Membership to TSANet	•	•	•
Product Technical Support	•	•	•
Technology Partner may produce their own Press Release	•	•	•
Product Integration with two Symantec Products		•	•
Additional Symantec Developer Technical Support (10)		•	•
Channel Partner Facing Presentation Collateral		•	•

Jointly Published Customer Success Stories		•	•
Invitation to Selected SYMC Events		•	•
Invitation to become Design Partners for New Planned Product Integrations			•
Deeper Architecture Review/Support and Roadmap Discussions			•
Partner Solution Project Acceleration			•
Access to Restricted APIs to Support Unique Integration Functionality			•
Customized Go To Market Plan			•
Partner Enablement and Training			•
Creation of Sales Enablement Materials			•