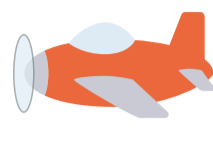


YOUR DATA IS YOUR BUSINESS.

Protect both. Back up data the right way.



Lose your data, lose your business.

Did you know...

60% of backups are incomplete¹

50% of restores fail¹

71% of IT pros said that using multiple backup tools actually increases risk²

"Despite evolving requirements and technology, many organizations are attempting to make old backup models fit their new environment. In reality, the pieces just don't fit ... with the advanced and constant flow of data businesses are tasked with protecting today."³

RELIABLY PROTECT YOUR DATA AND YOUR BUSINESS

Veritas™ Managed Backup Services



24/7 monitoring and management of NetBackup™ environment activity



Real time incident remediation—day or night



Guaranteed service levels, backup success and critical restore response time



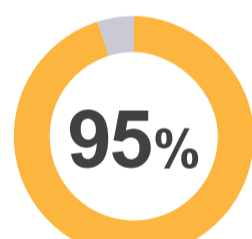
Updates, upgrades, and plans for expansion/capacity growth in your IT environment



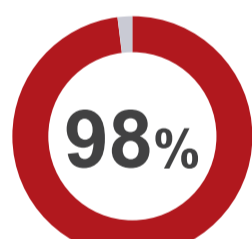
An assigned Service Delivery Manager oversees the provision of:

- Proactive monitoring and management of your NetBackup environment
- Access to world-class NetBackup experts
- Full transparency to help verify the security of your data
- Best practices based on deep and wide industry experience
- Excellent backup success rates
- Rapid issue response times

Dramatically improve backup outcomes



Monthly average backup success rate needed to protect your business⁴



Minimum Veritas Managed Backup success rate⁵

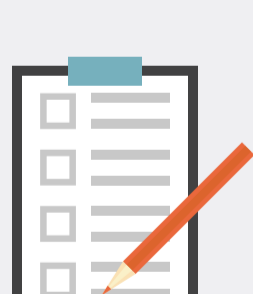


An airline corporation went from **70%** to **99%+** backup success rate⁶

A tech manufacturing company improved backup success rates from **85%** to **99.8%**⁶

Save time and money

Average annual operational cost savings with Managed Backup Services is **\$250,000**—representing a **15-25%** operational cost savings in the first year alone⁴

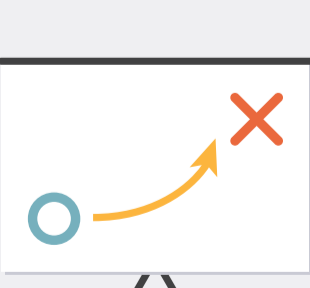


Remove the burden of backup operations

73% of respondents from companies with less than 1,000 employees saw an **IT talent shortage in important technology areas**⁷

Minimize staffing issues

In companies with more than 1,000 employees, **88%** of respondents saw an **IT talent shortage**⁷



Focus IT on strategic business priorities

"Building and managing commodity technologies adds time and costs to each project and **ties up precious IT resources on tasks that add little to no value to the business.**"⁸

PROTECT YOUR BUSINESS. PROTECT YOUR DATA. PROTECT YOUR REPUTATION.

Learn more about Veritas Managed Backup Services

¹ Ontech Systems, Inc., "5 Startling Statistics About Data Backup and Recovery," September 22, 2014

² eWeek, "Why Conventional Backup, Disaster Recovery Systems Fail," December 4, 2014

³ Dr. Alistair Forbes, "Backup is Broken... And Here's The Fix," Disaster Recovery Journal, October 22, 2014

⁴ Symantec White Paper, "Measuring the Economic Benefits of Symantec Managed Backup Services," March 2009

⁵ Based on internal data and our Service Level Agreement. <http://go.symantec.com/managedserviceterms>

⁶ Based on actual customer experience in 2010.

⁷ InformationWeek, "The IT Talent Shortage Debate," November 3, 2014

⁸ Forbes, "Complexity Will Drive Demand for Managed Services Providers," July 17, 2014